The 3 most-cited firms and professionals

We spoke with all of the firms involved in the study this year in an effort to highlight firms and lawyers who are considered (by their direct competitors and by professionals in the field) as exemplifying excellence in the industry regardless of individual area of specialization.

The most-cited firm is Studio Maisto followed by BonelliErede, and Ludovici Piccone in 3rd position.

Among the lawyers: First place goes to Guglielmo Maisto, followed by Stefano Simontacchi and with Paolo Ludovici in third place.

- Linklaters
- Studio Maisto

- BonelliErede

- Ludovici Piccone & Partners

- Guglielo Maisto

- Stefano Simontacchi

- Paolo Ludovici

BonelliErede is the most-cited firm, followed by Chiomenti. Tied for third place are: Studio Maisto, Gianni Origoni Grippo Cappelli & Partners, Belluzzo & Partners, Tavecchio Caldara, and Pirola Pennuto Zei.

Among the lawyers: First place goes to Carlo Galli, followed by Leo De Rosa and with Andrea Tempestini in third place.

- BonelliErede

- Chiomenti

- Studio Maisto
- Gianni Origoni Grippo Cappelli & Partners
- Belluzzo & Partners
- Tavecchio Caldara
- Pirola Pennuto Zei

- Carlo Galli

- Leo De Rosa

- Andrea Tempestini

RUSSO DE ROSA ASSOCIATI

RANKING ▲

Directories average	legalcommunity
−	A⁻

"M&A and private equity transactions, protection and transfer of family assets. The firm stands out in advice of family and business life cycles"

NEWS

In 2017 the firm hired 10 new professionals.

CONTACTS

Leo De Rosa

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A boutique which integrates legal, tax and financial competence.
The team supports its client base in opening up share capital to a private equity fund, setting up a succession trust, reorganising a corporate group, structuring a family pact, supporting an internationalization strategy, organising protection for a vulnerable person, valuing a company for a prospective sale.
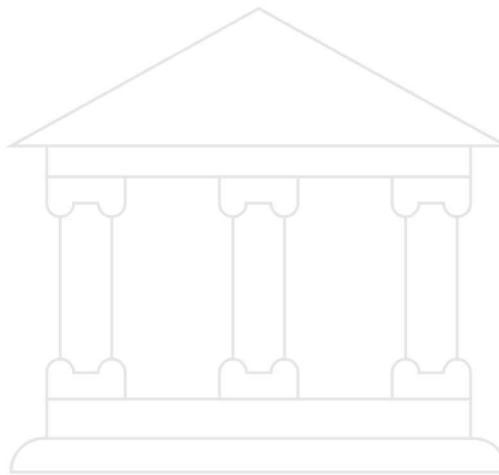
MARKET FEEDBACK ON THE FIRM*

«Competent, straightforward, very clear in exposing transaction structure to clients. Quick feedback. Very skilled in PE sector».

THE MOST FREQUENTLY CITED LAWYERS THIS YEAR

Leo De Rosa: «Very skilled and professional. Reliable, thoughtful and calm in facing deal issues».

LAWYERS PRACTICE AREAS AND MARKET FEEDBACK

	Ranking	Litigation	Advisory	Transfer pricing	Financial taxation	M&a and extraordinary transactions	VAT	Private Clients & Wealth management	Tax real estate	Patent box	Tax criminal law
Leo De Rosa	A		✓		✓	✓		✓			

*summary of interviews with clients

RUSSO DE ROSA ASSOCIATI

HEAD OF DEPARTMENT
LEO DE ROSA

7	2	22	9
17,5% Partners	**5%** Associates	**55%** Counsels	**22,5%** Trainees

NAMES OF PARTNERS

Alberto Russo, Leo De Rosa, Andrea Bolletta, Valerio Libani, Andrea Lo Presti, Fabrizio Cavallaro, Federica Paiella

THE FIRM'S STRENGTHS*

1. expertise and practice in all areas of the tax sector;
2. technical skills, professionalism and responsiveness;
3. market and company/banking knowledge and understanding
4. presence and availability of partners.

HIRES IN THE LAST 12 MONTHS   10

NAME. **Luigi Cecere** (Dottore commercialista)
JOINED FROM. **TLS**

NAME. **Matteo Zingales** (Dottore commercialista)
JOINED FROM. **Studio Zingales & Associati**

NAME. **Francesca Giuliani** (Dottore commercialista)
JOINED FROM. **Studio Giuliani**

NAME. **Carlotta Villari** (Dottore commercialista)
JOINED FROM. **TLC**

NAME. **Valeria Quintana** (Dottore commercialista e revisore legale)
JOINED FROM. **KPMG**

NAME. **Dante Cairoli** (Dottore commercialista e revisore legale)
JOINED FROM. **Pirola Pennuto Zei & Associati**

NAME. **Andrea Dessi** (Dottore commercialista e revisore legale)
JOINED FROM. **EY**

NAME. **Alessia Boddi** (Dottore commercialista e revisore legale)
JOINED FROM. **Studio Naponiello**

NAME. **Tommaso Meregalli**
JOINED FROM. **KPMG**

NAME. **Laura Scapin**
JOINED FROM. **Simonelli Associati**

ACTIVITIES WITHIN DIFFERENT PRACTICE AREAS

Practice Area	%
Litigation	5%
Advisory	20%
Transfer pricing	5%
Financial taxation	5%
M&a and extraordinary transactions	25%
VAT	5%
Private Clients & Wealth management	20%
Tax real estate	5%
Patent box	5%
Tax criminal law	

TOTAL REVENUES IN ITALY	**11,42 € mln**

TAX ACTIVITIES	**60 %**

*according to clients and market observers

RUSSO DE ROSA ASSOCIATI

PRACTICE AREA	RANKING	TEAM MEMBERS	NUMBER OF PARTNERS	NAME OF PARTNERS
Litigation	C	5 · 12,5%	2 · 28,5%	Alberto Russo, Andrea Bolletta
Advisory	A	25 · 62,5%	3 · 42,8%	Leo De Rosa, Andrea Bolletta, Valerio Libani
Transfer pricing	B	5 · 12,5%	2 · 28,5%	Andrea Bolletta, Valerio Libani
Financial taxation	A	8 · 20%	2 · 28,5%	Leo De Rosa, Alberto Russo, Andrea Bolletta, Valerio
M&A and extraordinary transactions	A	30 · 75,5%	4 · 57,1%	Leo De Rosa, Alberto Russo, Andrea Bolletta, Valerio Libani
VAT	B	15 · 37,5%	2 · 28,5%	Federica Paiella, Valerio Libani
Private Clients & Wealth management	A	20 · 50%	3 · 42,8%	Leo De Rosa, Alberto Russo, Andrea Bolletta
Tax real estate	C	3 · 7,5%	1 · 14,2%	Andrea Bolletta
Patent box	C	8 · 20%	1 · 14,2%	Alberto Russo, Valerio Libani
Tax criminal law	C	5 · 12,5%	1 · 14,2%	Fabrizio Cavallaro

The lawyers may have an active role in different practice areas.

RUSSO DE ROSA ASSOCIATI

Alcedo

TYPE OF MATTER
Advisory - (tax and transaction structuring)

LEAD PARTNERS
Leo De Rosa e Federica Paiella

COUNTERPARTY
Bird & Bird, (legal asvisor) and Kpmg (financial advisor) with Alcedo

Advising Alcedo in the acquisition of Agrimaster.

Star Capital SGR SpA

TYPE OF MATTER
Advisory - (tax and transaction structuring and due diligence)

LEAD PARTNERS
Leo De Rosa, Alessandro Manias e da Luca Mainardi

COUNTERPARTY
Accinni, Cartolano e Associati as legal advisor for Star Capital Chiomenti as legal advisor for the sellers

Advising Star Capital in the acquisition of Biochemical Systems International.

Progressio SGR

TYPE OF MATTER
Advisory - (tax and transaction structuring)

LEAD PARTNER
Leo De Rosa

COUNTERPARTY
Carnelutti as legal advisor for Progressio SGR

Advising Progressio SGR in the acquisition of Garda Plast

Other clients: Aksia, 21 Investimenti, Veronagest, Style Capital, Fenix